

Position - Manager Student Outreach

Reports to – Director- Outreach

Role and Responsibility

- Develop outreach strategies to build relationships with prospective students for all UG/ PG Programs with Schools.
- Work on maximizing visibility and improving connect with key influencers like coaching heads, tuition center heads, school counselors, principals, and teachers.
- Lead Relationship development initiatives across North India for School connect program with aim of improving student inflow from these coaching & schools.
- Responsible for delivering presentations, and interactive sessions across different schools in the country
- Building up coaching network to increase reach, build up brand and get conversions.
- Strategizing and organizing/participating in events like principal meets, open houses, career fairs etc.

Desired Profile & Skill Set

- Strong Relationship Development skills
- Reach in coaching networks in North India
- Excellent communication skills- both verbal and written
- Persistent and Diligent
- Open to travel

Eligibility:

- Bachelor's Degree or equivalent
- Minimum 7-10 yrs in education industry

Regions : Delhi NCR, Bangalore or Hyderabad

Salary : 9.5 Lakhs